



IC Market Forecast® Fire Rated Doors 2023

Company Profiles



Interactive Dashboards



Market Drivers



automatically updated



more than just a report – A TOOL FOR SUCCESS!

defining growth potential since 1998

Detecting Market Potential



GEO-Maps



Benchmarks



Strategic Workshops



on request

What Do You Get - Your Benefits at a Glance

Content of the Report

Market Data, Insights and Expertise...



MARKET ANALYSIS

- Historical market data from 2019 – 2022 for the total market development as well as
 - Customer Segments
 - Product Groups
 - Resistance Types
 - Performance Segmentation
 - Additional Features
 - Door Types
 - Distribution Channels
 - Usage Destinations
- Forecasts from 2023 – 2026 for the total market as well as each analyzed segment and subsegment
- Annual updates of the data

MARKET DRIVERS

- Analysis of the most relevant market drivers such as GDP, disposable incomes, public spending, labor market, demographics, etc.
- Continuous updates of the data



Market Analysis

Market Volume

Market Growth

Trends

Market Shares

What Do You Get - Your Benefits at a Glance

Presentation of the Data and Deliverables

Market Intelligence Tool Access and Deliverables

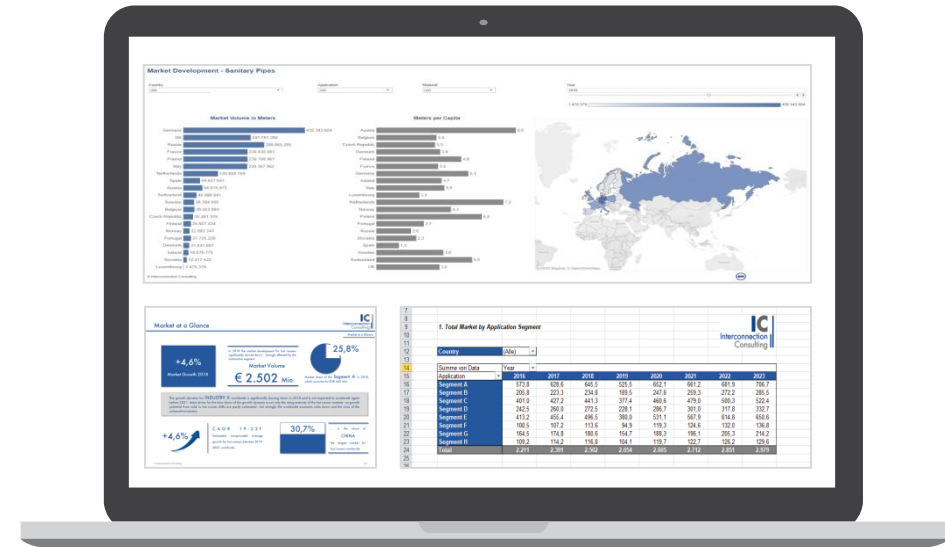


ONLINE-COCKPITS

- Online Dashboard-Tool including all data of the report enabling your individual and specific analysis
- User-friendly and intuitive operation of the dashboards
- Online access to the dashboards with all devices (PC, Laptops, Smartphone, Tablet, ...) everywhere, every time
- Download and extract of the data from the dashboards

EXECUTIVE REPORTS

- Executive report including key facts of the report and background information about forecasts, trends and the competitive landscape
- Infographics summarizing the market and providing regional comparisons and contrasts already integrated within Tableau



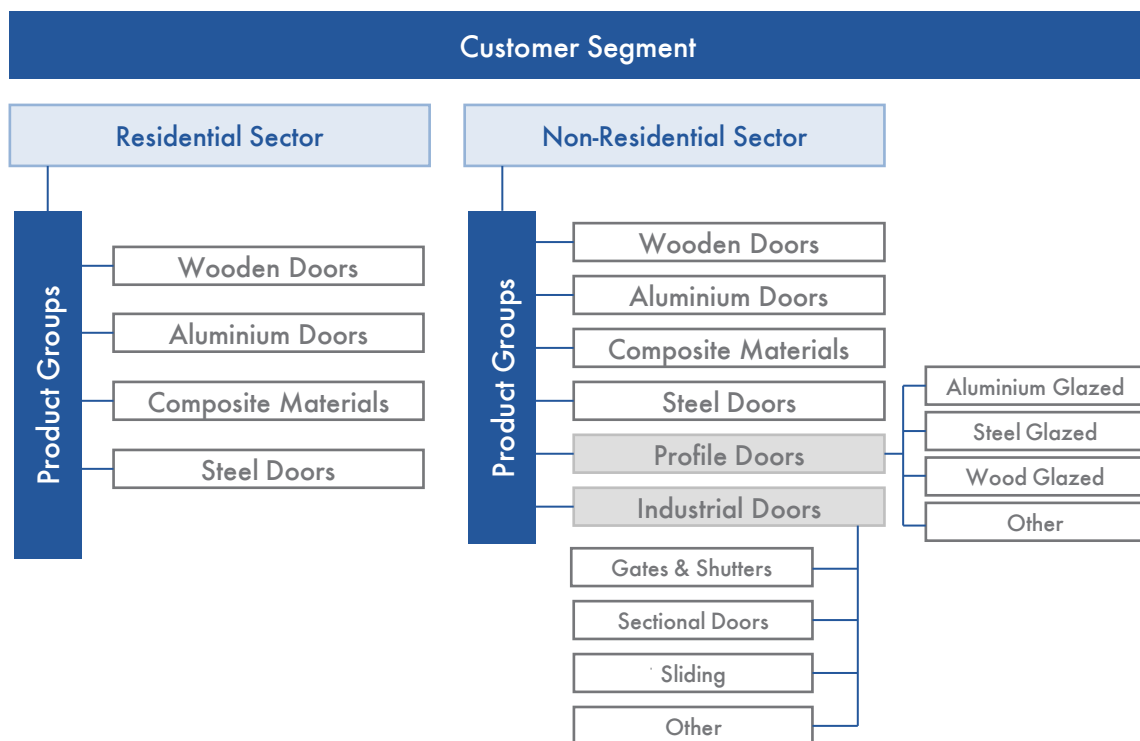
Market Intelligence Tool and Reports



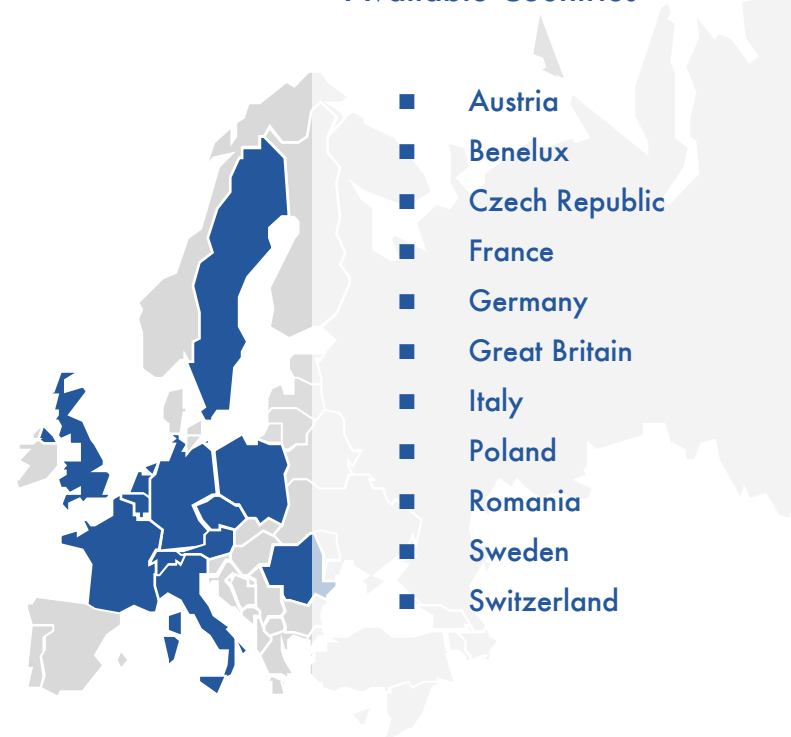
Online Dashboards

IC Market Forecast® Fire Resistant Doors in Europe 2023

Market Report Structure



Available Countries

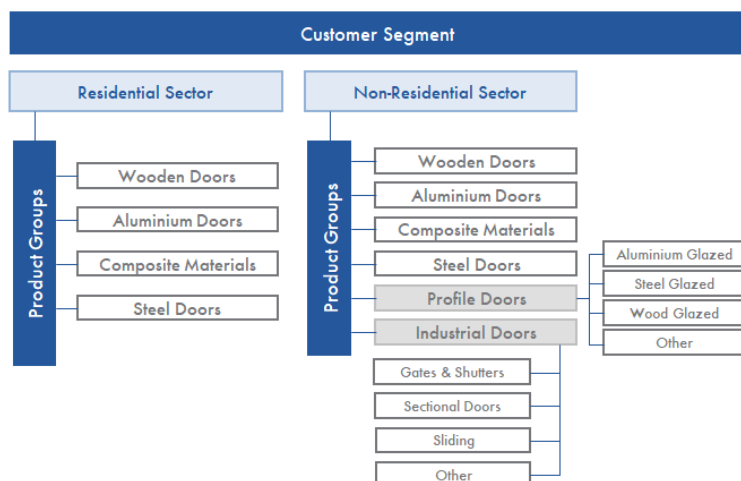


- Austria
- Benelux
- Czech Republic
- France
- Germany
- Great Britain
- Italy
- Poland
- Romania
- Sweden
- Switzerland

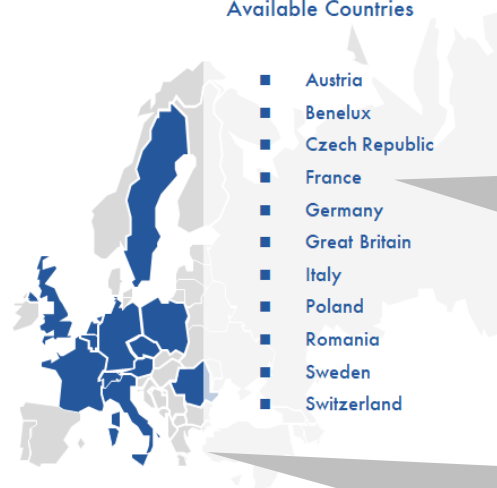
Performance Segmentation	Additional Features	Door Type	Distribution	Usage Destination	Resistance Type	
Fire rated, EI, EW	Security, RC	Internal	Direct	New Construction	30 min	60 min
Flame Stoppers, E	Acoustic, dB	External	Indirect	Renovation	90 min	120 min
Smoke, S 200	Exterior Doors With Thermal Insulation				180 min	240 min

Market Structure - Interpretation

Market Report Structure



Available Countries



Performance Segmentation	Additional Features	Door Type	Distribution	Usage Destination	Resistance Type	
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Flame Stoppers, E	Acoustic, dB	External	Indirect	Renovation	90 min	120 min
Smoke, S 200	Exterior Doors With Thermal Insulation				180 min	240 min

- Market data are available for each country separately as well as aggregated for the package purchased.
- Each country report includes data for fire rated doors by customer segments, performance segmentation, additional features, door types, resistance types, distribution channels and usage destinations separately as well as aggregated for the total market of fire rated doors in terms of value and quantity.
- Customer segments are further broken down by product groups:
 - Wooden, aluminium, composite material and steel doors in residential sector.
 - Wooden, aluminium, composite material, steel doors, profile doors and industrial doors in non-residential sector.

Resistance Type

30 min

60 min

90 min

120 min

180 min

Performance Segmentation

Fire rated, EI

Category EI offers protection from flames, smoke and heat.

Smoke, Sm

Smoke proof doors.

Flame Stoppers, E

Category E offers protection from flames and smoke, but does not prevent the transmission of heat in the event of a fire.

Material

Wood

Steel

Metal or Aluminium

Composite Materials

Profile Doors

Industrial Doors

Made of a variety of materials, including PVC, insulating foam, reinforced polyester.

Under Profile Doors we consider glazed doors with profile made of steel, aluminium, wood or full glass (other).

Under Industrial doors we consider doors sold to industrial segment: sliding doors, gates & shutters and sectional doors (the door sections are parked flat underneath the ceiling, vertically above the opening or in line with the roof).

Additional Features

Security, RC

It refers to any of a range of measures used to strengthen doors against door breaching, ram-raiding and lock picking, and prevent crimes such as burglary and home invasions

Acoustic, dB

An acoustic door is a solid, heavily framed door which most often includes seals around its edges and has insulated construction to reduce noise and vibrations from passing through its surface.

The Unique Mix of Methods and Approaches for Reliable Market Analysis



SELL-IN

The analysis measures Sell-In data. Sales from the manufacturer to the first distribution partner. OEMs are not taken into account.



Survey with Manufacturers & Experts

Basis of the analysis are surveys - electronic questionnaires and telephone interviews - with the most important manufacturers as well as interviews with industry experts.



Market Calculation Model

Industry relevant market drivers are taken into account in a market calculation model to determine the total market volume and forecasts.

The strong focus on interviews within the industry is clearly our **USP**
“Only who talks with the industry knows what’s going on!”

The Market Intelligence Tool

Dashboards - The Best Way to Work with Data

A picture says more
than 1000 words

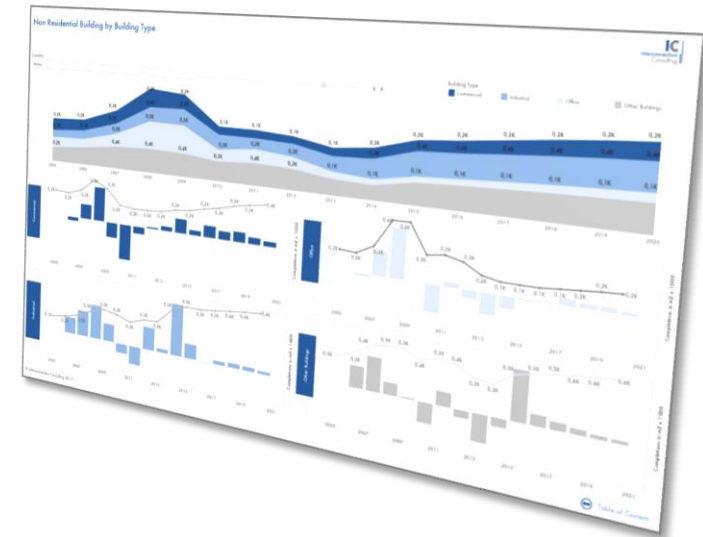
- Complex correlations are visualized in the form of geo-, tree maps, bars etc.

Interactive Dashboards

- Use interactive dashboards for quick implementation of the data, for potential estimations, for sales control, for success measurement etc.

Easy online
accessibility

- Market data are available wherever you have internet access
- You can also export the data as .jpg, .csv or .pdf file

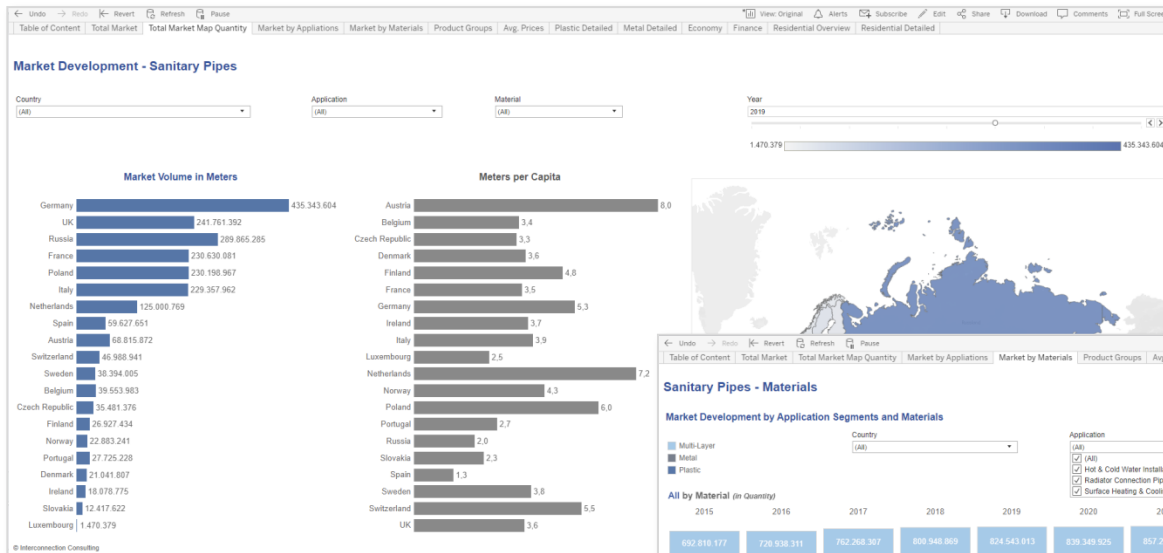


Usability of the Market Intelligence Tool

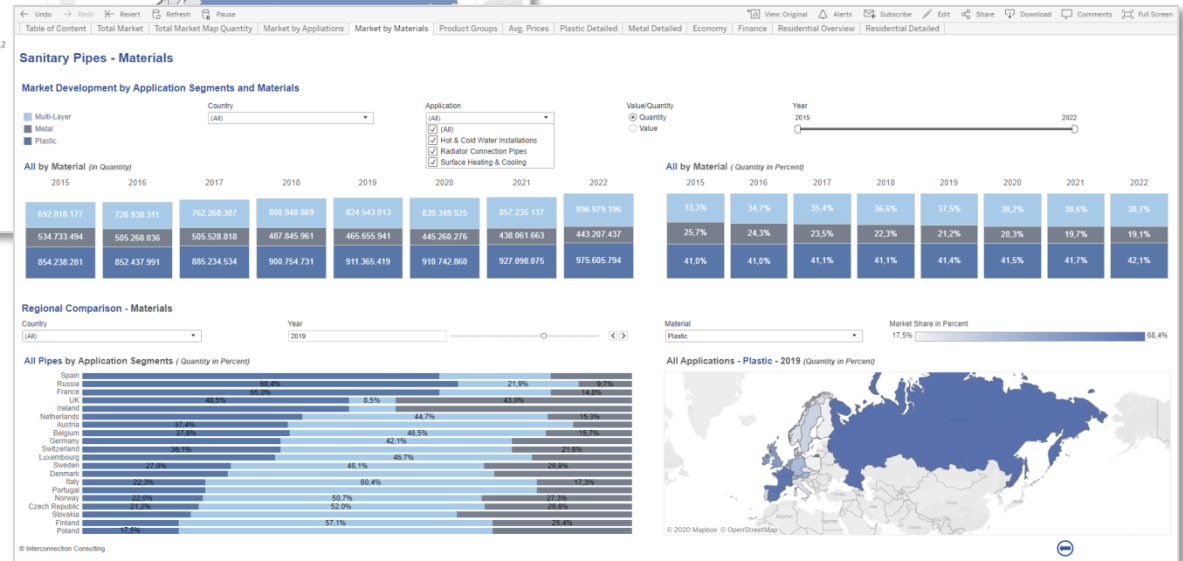
Let's Put it in a Video...



Sample Cockpits for Market Analysis Data

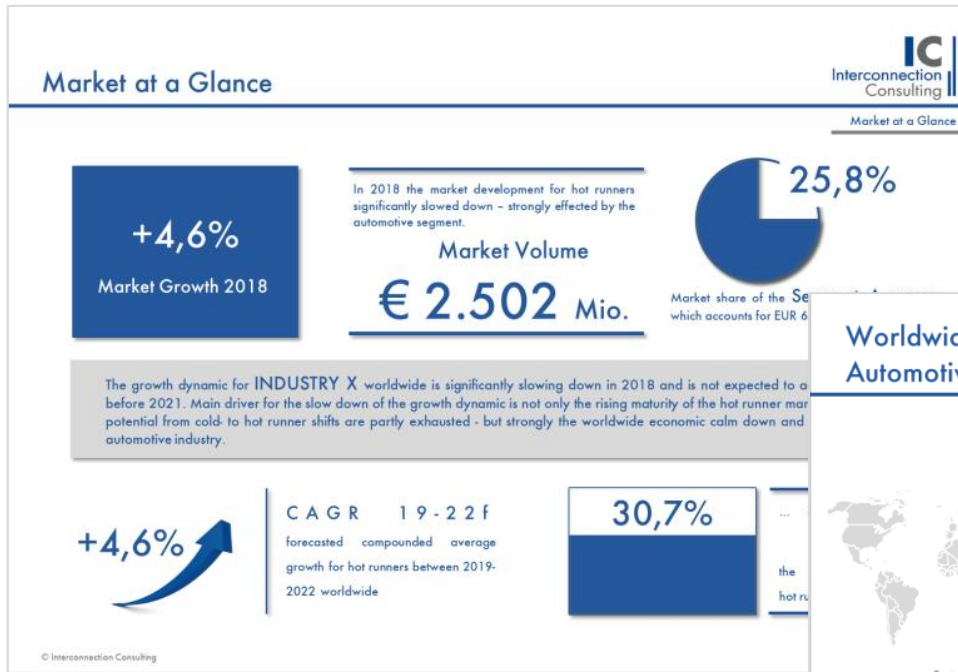


This chart contains fictive data

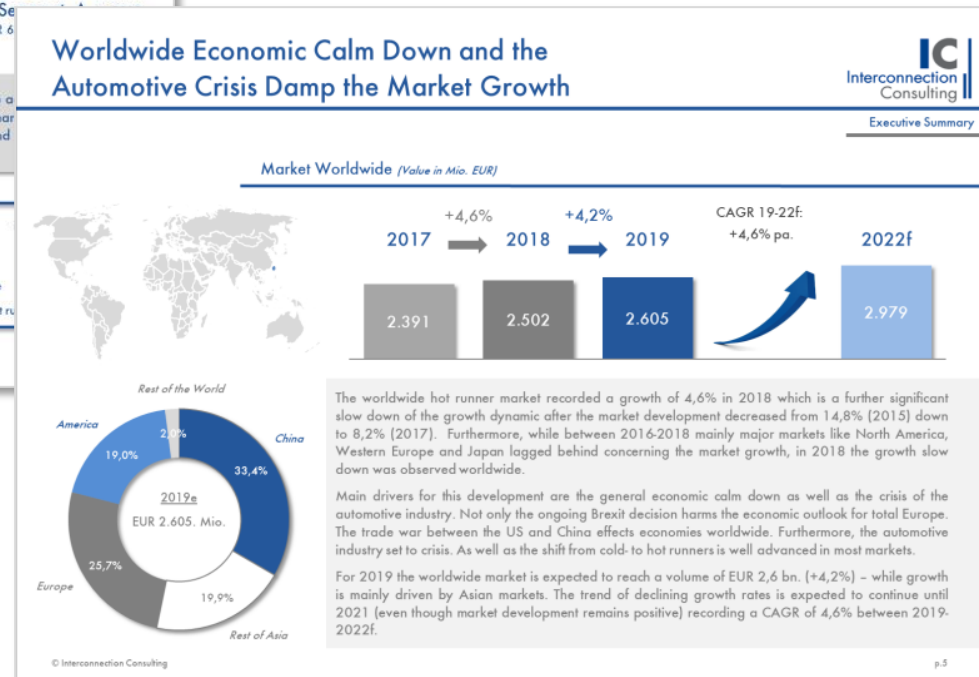


Additional Deliverables

Executive Summary and Pivot-Tables



Executive Summary as part of Tableau (fictive data)



Executive Summary as part of Tableau (fictive data)

Investment Plan for Your Market Research

IC Market Forecast® Fire Rated Doors in Europe 2023

Prices & Conditions

	Subscription*
1 Country	€ 2.999,-
3 Countries of Your Choice	€ 6.499,-
5 Countries of Your Choice	€ 9.999,-
7 Countries of Your Choice	€ 13.999,-
All Countries	€ 21.599,-



Available Countries

- Austria
- Benelux
- Czech Republic
- France
- Germany
- Great Britain
- Italy
- Poland
- Romania
- Sweden
- Switzerland

*Subscription:

- The price is the individual price for each edition, at least two orders of the study (order year and the following year). Price changes for the next edition must be announced by Interconnection Consulting at least six weeks before 31st December. The subscription can be cancelled after two purchases of the study, but not later than 31st December in the year in which the last study has been received. If the subscription is not cancelled, it is extended by one more year.
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- Our products/studies will be usually delivered as online dashboards in a common web browser, based on the BI Tool "Tableau" and include one named user license. You have access to these dashboards for the duration of your contract. If you need further licenses, the price is EUR 390,- per user and year. Reports, which as default delivered as online dashboards, can be requested as PDF versions for an additional fee.

„IC is a permanent partner of ours and provides helpful data for decisions.“

Mr. Bernd Blümmers

Directeur General, Saint-Gobain Solar Systems, Central Europe, Aachen

JELD-WEN
WINDOWS & DOORS

INOTHERM


SAINT-GOBAIN

 **BASF**
The Chemical Company

WeberHaus
Die Zukunft bauen

sapa:

SCHÜCO

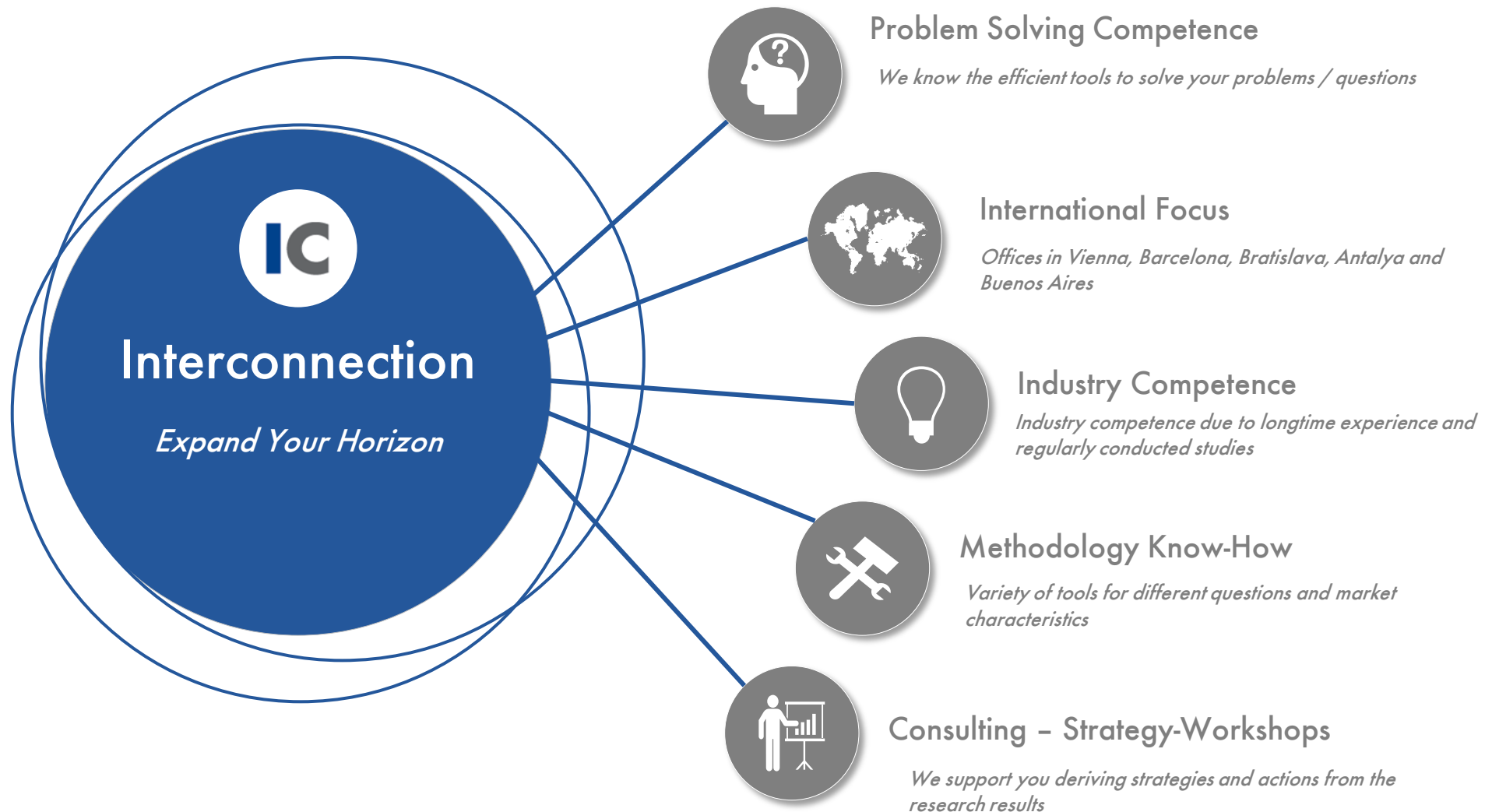

Wienerberger

JANSEN
shutters & specialties 

novoferm

ROCKWOOL
DÄMT PERFECT & BRENT NIGT

KNAUF



Our Market-Intelligence Tools



If there are any questions please
do not hesitate to contact us!

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IC
Defining Growth
Potential Since 1998

Yes, we would like to order the IC Market Forecast® Fire Rated Doors in Europe 2023

(Please, print out the order form and mark your desired products)

Please, choose from the available countries and package selection

- | | | | |
|---|----------------------------------|----------------------------------|--------------------------------------|
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